



**WOMEN PRESIDENTS'**  
**Educational Organization®**

March 14, 2014

Deborah Ehmann  
East Coast Metallic Tubing & Hardware Supply  
1951 Ocean Avenue, Unit # 4  
Ronkonkoma, NY 11779

Dear Ms. Ehmann,

Congratulations! East Coast Metallic Tubing & Hardware Supply is now recertified as a Women's Business Enterprise (WBE). The Women Presidents' Educational Organization (WPEO) recently reviewed your application for certification and determined that East Coast Metallic Tubing & Hardware Supply meets the requirements for certification under the criteria and guidelines established by the Women's Business Enterprise National Council (WBENC). Your WBENC certification is national in scope and can be an important marketing tool for your company. On behalf of the WPEO, I welcome you as a certified WBE and encourage you to become actively involved in our regional educational and networking programs. On the national level, WBENC also provides many tools and opportunities for your involvement.

We encourage you to become involved in the organization in order to best leverage your certification. Learn to navigate the WBECLink database for important corporate contacts and fellow WBEs, attend our events, participate in our committees and publicize your successful contacts through our Done Deals™ Program. We also would like to highlight the partner relationships we have with New York City Small Business Services, New York State Empire State Development and New Jersey Department of the Treasury. As a WBENC certified WBE, your company may be eligible for fast track certifications with the city and state. Please find information on these opportunities included in this package or please look at our website at [www.wpeo.us](http://www.wpeo.us).

If you are not aware of the WPEO's sister organization, The Women President's Organization, we would like to introduce you. Please note that the WPO is a separate organization from the WPEO. The WPEO is a regional affiliate of WBENC, providing certification services and programming for women owned businesses. The WPO is a peer advisory organization for women presidents and CEOs that meet a certain revenue level. To qualify, your business must generate at least \$2 million in gross annual sales (or \$1 million for a service-based business). You will find a brochure and a written description included in this package. If you are interested in joining the WPO, please contact Bari Ray ([bari@womenpresidentsorg.com](mailto:bari@womenpresidentsorg.com) or at 212-688-4114).

Your current certification is for one year and expires on 02/02/2015. It is renewable annually. To avoid any lapses in your certification, you must apply for re-certification 90 days prior to your expiration date. We strongly recommend that you retain a copy of this letter and your certification documents for the future. Please see the enclosed Certification Resource Guide for more details.

Sincerely,

Marsha Firestone, Ph.D.  
President & Founder  
Women Presidents' Educational Organization